◇ "John Henley of Decision Analytics has been an instrumental part of GRCI's continued efforts on our Lawson implementation. John is extremely knowledgeable about the Lawson product--its functionality and data structures, which facilitates discussions regarding issues and potential solutions. His solutions to our issues have been first-rate custom programs and reports that satisfied the original requirements.

◇ His previous experience with other clients, as well as GRCI, has allowed him to analyze both the technical aspects of system functionality and the business processes surrounding this functionality. As the one who is obtaining the task requirements as well as coding any solutions, he is able to see the full picture, and create solutions that are very user-friendly. He has arrived at solutions for GRCI that have created efficiencies in many processing areas.

◇ John is very proactive. As he is gathering requirements data, or is available for questions from the technical staff, he will bring to our attention areas where we can or should improve our processes or use of Lawson software. This has been invaluable in improving the overall quality of our implementation. He also has a well-developed skill in pulling out all requirements from the users. After an initial meeting on program or functionality specifications, he will return with a professional design document and in-depth follow up questions that prove he truly understands the business requirements of the task at hand.

◇ John is extremely willing to do whatever it takes to assist the client. He is willing to perform application tasks to assist in the completion of a task. This includes running and troubleshooting a program that he created. Our experience has been with other programmers that the program is provided, and we must troubleshoot in great detail before we are able to receive assistance in the solution."

-- Laura Gallagher, Enterprise Systems Director, GRC International

GRC International is a premier professional and technical services company that has been providing solutions for customers in the federal government and commercial market since 1961. Visit GRC's website at www.grci.com.

John Henley has over 15 years of consulting experience in the IT industry--spanning multiple industries, including healthcare, government contracting and professional services. He holds an undergraduate Business Administration degree from James Madison University and a Masters in Information Systems from George Mason University. He worked for one of the largest software companies in the world before founding Decision Analytics in 1990. Decision Analytics, based in Arlington, Virginia, provides technology consulting and software development services, with a primary focus on Lawson Software products. Reach John via email at john.henley@danalytics.com

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